



Although Bizerba has not invented the weight, we have definitely paved the way for modern weighing technology. Since 1866, our name - like no other - has stood for efficient weighing, slicing and labeling solutions. Today, we operate in 120 countries with approximately 4.300 employees.

# Sales engineer-Industry

## Your tasks

- Responsible for Industry sales and market
- Able to develop and execute business plan for respective sales area and selected key vertical segments
- Able to understand competitors' strengths and weaknesses and ability to effectively articulate Bizerba products competitive advantage
- Able to present products and solutions to customer generally
- To achieve personal annual target

## Your qualifications

- College or above, majored in 'Electronic & Automation' is preferred
- Minimum 3 years sales experiences, food industry (e.g. sweets, confectionary bakery, beverages) is a plus
- Good knowledge and ability of written and spoken English
- Good presentation and negotiation skill
- Able to work under pressure; Self-motivated, active, flexible, strong sense of responsibility

### Our offer

At Bizerba, we bring together the traditional values of a family-run company and the international career development opportunities of a globally operating group. That is what we call "Bizerba Open World" and we are looking forward to developing this further together with you.

## Your application

We are looking forward to receiving your application - specifying the earliest possible date of joining and desired salary.

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 www.bizerba.com